



APEX 19

PE-VC Summit & Awards

INDIA'S PREMIER INVESTOR - ENTREPRENEUR INTERFACE

FEBRUARY 27 | MUMBAI

15.00: Focus on Venture Capital Funding

Even as Growth Capital investments in Consumer Internet & Mobile startups hit record highs in 2018, the number of Early Stage investments slid for the third consecutive year. What are the challenges facing this segment?

With the maturing of E-Commerce and challenges facing Fintech, which are the sectors Venture Capital investors focusing on during 2019? Will “Vernacular” and “the Next 500 Million Digital Consumers” live up to the hype? Leading VC investors and other experts will discuss emerging trends.

- Bharat Banka, FideliMent Ventures & IAN Member
- Anand Lunia, Partner, India Quotient
- Sudhir Sethi, Founder & Chairman, Chiratae Ventures
- Sameer Nath, Managing Partner, Iron Pillar Fund
- Sesh A.V, Managing Director, Basiz Fund Services
- Archana Khosla, Partner, Vertices Partners

16.00: Break for Coffee & Networking

16.30: M&A Mantra

With mega Private Equity-Venture Capital funding – including Buyouts as well the Exit needs of such investors - driving the M&A action, both investors and entrepreneurs need to pay more attention to what drives success of such transactions. An expert panel provides a guide to navigating the Buyout/M&A maze.

- Yeshasvini Ramaswamy, CPO, Mnagenome
 - Gowri Shankar Subramanian, CEO, Aspire Systems
 - L C Singh, Director and Executive Vice Chairman, Nihilent Technologies
 - Rajeev Agrawal, Partner, Ambit Pragma
 - Sumit Sinha, Partner, DMD Advocates
 - Pravin Advani, Managing Partner, SA Global Advisors
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17:15: Private Equity - The Road Ahead

2018 bettered 2017 as the Biggest Ever Year for both Private Equity Investments & Exits. Can 2019 - despite nervousness in the Public Markets, Global Economic uncertainties and the upcoming General Elections - produce a Hat Trick? Hear from an eminent panel of industry practitioners on how they are reading the tea leaves.

- Amit Jain, Managing Director, Blackstone
 - Santosh Sreedhar, Executive Director (Partner), Avalon Consulting
 - Niten Lalpuria, Managing Director, Paragon Partners
 - Darshan Upadhyay, Partner, Economic Laws Practice
 - Alok Gupta, Strategic Advisor, Foundation Private Equity
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18.30: Fireside Chat with Kiran Reddy, CEO of SPI Group

Kiran Reddy, who painstakingly built SPI Cinemas over 20 years into South India's biggest exhibition chain (arguably as much loved for its popcorn as its movies), sold the business to PVR Cinemas in August 2018 (in a INR 850 crore transaction). Kiran will share – for the first time on a public stage post the deal with PVR - highlights of the SPI Cinemas journey, the choices he made along the way, and his plans going ahead. Including Why & How the world of Entrepreneurship & Private Equity-Venture Capital will be a Big Part of his 2.0.

19:15: APEX'19 PE-VC Awards

Recognizing the Best Performing Private Equity-Venture Capital investors of 2018 across the following categories:

- Accelerator of the year
- Seed VC Investor of the year
- Early Stage VC of the year
- Family Office Investor (Venture Capital) of the year
- Impact Investor of the year
- VC Fund Raise of the year
- Growth Capital VC Investor of the year
- Strategic Investor of the year
- Real Estate Investor of the year
- Healthcare Investor of the year
- Mid-Market PE Fund of the year
- Private Equity Fund Raise of the year
- Buyout Fund of the year
- Private Equity Investor of the year

20:30: Cocktails & Dinner
