

The Indian Private Equity & Venture Capital Summit

February 22 | Mumbai | The St. Regis (Imperial Hall)

9.30: Registration

9.45: What the Data Says: State of Private Equity in India

10.00: Big Ticket Private Equity

Strong exits, enviable economic growth (from a global perspective), good deal flow - the India story seems to be finally coming together for Large Ticket PE investors operating in the country. However, from Demonetization to Geo Politics, there are a range of issues that could upset their calculations. Hear from an eminent panel of PE industry practitioners & experts on how they are reading the tea leaves.



- **Manish Kejriwal, Managing Partner, Kedaara Capital**
- **Raj Nair, Chairman, Avalon Consulting**
- **Kunal Shroff, Managing Partner, ChrysCapital**
- **Amol Jain, Founder - Director, Arpwood Partners**
- **Pavninder Singh, Managing Director, Bain Capital**
- **Utsav Baijal, Partner, Apollo Global/AION Capital**

11.30: Break for Coffee & Networking

12.00: New Opportunities for PE: From Growth to Distress to Beyond

A big gap is emerging for funds which can make Growth Capital investments in the \$10-50 million range - especially in non-tech sectors. How is the market adjusting to this shift?

The NPA crisis in Indian banking system has sparked interest in the Distressed Debt / Special Situations segment. What are the unique dynamics in this segment and is it likely to become a big part of the local PE ecosystem going forward?

An eminent panel of PE industry practitioners will discuss these and other aspects that will shape the PE investments landscape in the year ahead.

Speakers include:

The Indian Private Equity & Venture Capital Summit



- **Mahesh Parasuraman; Co-Founder & Partner, Amicus Capital Partners**
- **Darshan Upadhyay, Partner, Economic Laws Practice**
- **S.Srinivasan, CEO, Kotak Special Opportunities Fund**
- **Skanda Jayaraman, MD & Head - Investment Banking, Spark Capital**
- **Anand Narayan, Senior Managing Director, Creador**

13.00: Break for Lunch & Networking

14:00: Parallel Track: Focus on Venture Capital (Venue: Imperial Hall)

The E-Commerce Unicorn phenomenon has energized the VC segment. With consolidation & down rounds challenging that sector, where are VC looking for new opportunities?

Speakers include:



- **Jasminder Gulati, CEO, Nowfloats**
- **Manav Nagaraj, Partner, Tatva Legal**
- **Avnish Bajaj, MD, Matrix Partners**
- **Bala Deshpande, Sr. MD, NEA**
- **Jinesh Shah, Partner, Omnivore Partners**

14:00: Parallel Track: Focus on Private Equity in Real Estate (Venue: Grand Cruz Salon)

Recent Government initiatives - Demonetization and the Real Estate Regulatory Bill – as well as the latest Union Budget are predicted to have a big impact on the Real Estate sector. What is the take of leading Private Equity investors and industry experts on these developments? What is their latest thinking in terms of attractive markets to invest in; new opportunities; investment structuring; etc.?

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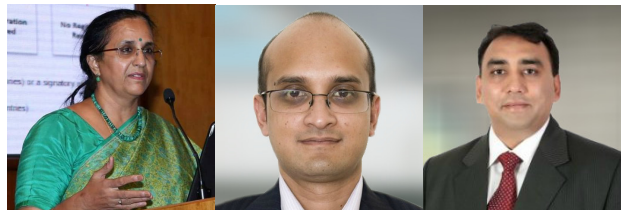


- **Ramesh Nair, COO - Business & International Director, JLL India**
- **Sharad Mittal, Head – Real Estate, Motilal Oswal**
- **Amit Pachisia, Chief Credit Officer, Altico Capital**
- **N.K. Dilip, Partner, Tatva Legal**
- **Rubi Arya, Executive Vice Chairperson, Milestone Capital**

15.30: Break for Coffee & Networking

16.00: Innovation Vs Maintenance: Latest Trends in PE/VC Exits and M&A

It's the job of PE/VC investors to discover and support new & innovative companies - until it's time to hand them over to well established companies (via M&A) and to the public market (so that investors at large can participate in whole new industry categories). A panel of leading practitioners will discuss explore Best Practices in Engineering a Win-Win-Win Exit (for the company, its investors and the acquirers). Speakers include:



- **Vasudha Sundararaman, Managing Director & CEO, SBI-SG Global Securities**
- **Vishnu Jerome, Partner, P&C Legal**
- **Rajeev R Shah, Managing Director & CEO, RBSA Advisors**



- **Rupen Jhaveri, Director - Private Equity, KKR**
- **Gopal Jain, Managing Partner, Gaja Capital**
- **Vishal Tulsyan, CEO, Motilal Oswal PE**