



Raju Venkatraman
Founder & CEO
MEDALL Diagnostics

1985-1991: Worked for EDS in USA; responsible for entry into BPO

1991: Founded Vetri Systems

- Scaled it to a 2,500+ person, \$26-M Revenues IT & BPO Services Organization
- Sold to Lason Inc in 1998
- Angel investors make a-12x return

2002: Founded Rev IT Systems

- Raised Venture Capital
- Scaled to a 1,500+ organization within 2 years
- Sold to ICICI OneSource
- Delivered 84% IRR to investors

Scaled I-OneSource (as Joint MD & COO) to 22,000 employees, US\$400-M in Size

2009: Founded MEDALL; Raised Private Equity; Acquired Precision Diagnostics

Education: IIT-Madras (Chemical Engg.) & IIM-A (Executive MBA)